

IN THE COURT OF CHANCERY OF THE STATE OF DELAWARE

IN RE THE STUDENT LOAN : Consolidated
CORPORATION LITIGATION : Civil Action No. 5832-VCL

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Chancery Courtroom No. 12C
New Castle County Courthouse
500 North King Street
Wilmington, Delaware
Thursday, October 27, 2011
2:02 p.m.

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BEFORE: HON. J. TRAVIS LASTER, Vice Chancellor.

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SETTLEMENT HEARING and RULINGS OF THE COURT

- - -

CHANCERY COURT REPORTERS
New Castle County Courthouse
500 North King Street - Suite 11400
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1 APPEARANCES:

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3 -and-

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-and-

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10 -and-

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18 Drake, Glenda B. Glover, and Evelyn E. Handler

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22 Inc.

23 SEAN J. BELLEW, ESQ.
Ballard Spahr LLP
24 for Ethan D. Wohl, Esq.

1 THE COURT: Welcome, everyone.

2 ALL COUNSEL: Good afternoon, Your
3 Honor.

4 THE COURT: Ms. Keener, how are you
5 today?

6 MS. KEENER: Very well. Thank you,
7 Your Honor.

8 THE COURT: We've got a full house
9 today.

10 MS. KEENER: We do. I'd like to make
11 some introductions.

12 THE COURT: Sure.

13 MS. KEENER: Colead counsel are here,
14 Jennifer Sarnelli from Gardy & Notis and James Notis
15 of Gardy & Notis.

16 THE COURT: Welcome.

17 MS. KEENER: And Ira Schochet, Labaton
18 Sucharow --

19 THE COURT: Good to see you.

20 MS. KEENER: -- and Jonathan Plasse.

21 MR. PLASSE: Good afternoon, Your
22 Honor.

23 THE COURT: Mr. Plasse, how are you?

24 MS. KEENER: With that, Your Honor,

1 Mr. Notis will make the presentation today on behalf
2 of plaintiffs.

3 THE COURT: Sure.

4 MR. NOTIS: Good afternoon, Your
5 Honor. This is the time the Court has set for a final
6 hearing to consider final certification of the class,
7 final settlement approval, and an award of attorneys'
8 fees and expenses to plaintiffs' counsel.

9 The affidavit of mailing of the notice
10 was filed on October 11th, 2011. There were
11 approximately 1,500 mailed notices, and the notice and
12 the full settlement stipulation with its exhibits were
13 also posted on Student Loan's website. No one has
14 shown up here today to be heard other than counsel for
15 the parties.

16 Plaintiffs filed this case to
17 challenge the entire fairness of a cash-out merger of
18 the public shareholders of The Student Loan
19 Corporation for \$30 in cash per share and are today
20 asking the Court to approve a settlement that provides
21 for Citigroup to pay an extra \$2.50 per share to those
22 former shareholders. Citi owned 80 percent of Student
23 Loan prior to the merger, with 20 percent owned by the
24 public. There were about 4 million shares held by the

1 public. They were traded on the New York Stock
2 Exchange. So 4 million shares at 2.50 per share, the
3 settlement is valued at about \$10 million. The 2.50
4 share recovery is an excellent result for the class.

5 This was a tough case for plaintiffs
6 on valuation. We had litigated the case up until the
7 preliminary injunction motion. We had received over
8 400,000 documents -- pages of documents. There were
9 five depositions of defendants and their banker, plus
10 one of the clients was deposed. So six depositions in
11 total before the preliminary injunction. Both sides
12 submitted extensive expert reports. There was an
13 extensive record and argument -- and the arguments
14 were all laid out in the briefs.

15 Just prior to the preliminary
16 injunction hearing, the defendants had mooted the
17 disclosure claims. And so the hearing really focused
18 on the substance of the claims and the entire fairness
19 considerations for the merger as to both price and
20 process. I call it a merger; but as Your Honor knows,
21 this was really a three-part transaction with two
22 asset sales and -- and a merger with Discover
23 Financial Services. One of the asset sales was to
24 Sallie Mae, and the other was to Citi through Citibank

1 North America, CBNA.

2 Your Honor denied the preliminary
3 injunction and set the case for a damages trial. And
4 I think Your Honor's comments at the hearing kind of
5 gave a little to each side to consider in terms of the
6 claims and defenses in the case. My own take-away was
7 that plaintiffs had the arguments on their side on the
8 process claims and that defendants may have had some
9 good arguments on -- on the price claim. Some of Your
10 Honor's comments alluded to that.

11 There was talk of fishy behavior, as
12 the Court put it, in connection with the renegotiation
13 of the omnibus. This was the omnibus credit facility
14 for which Student Loan financed its operations and the
15 possibility that Citi -- Citi had engaged in tunneling
16 where, in renegotiating from the old omnibus that
17 expired at year-end 2009 to the new omnibus, which was
18 a one-year omnibus starting in January 2010, that Citi
19 may have tried to extract value on the debt side where
20 it had a hundred percent versus on the equity side
21 where it had just 80 percent.

22 On price, Your Honor at the hearing
23 referred to -- this is a quote -- "powerful
24 arguments," particularly on the valuation front for

1 defendants. It didn't exactly warm my heart as to
2 what would happen at trial.

3 On the price side, we had the problem
4 that the \$30 cash per share was far above any of
5 Moelis' valuation analyses. The discount dividend
6 analysis from Moelis yielded prices between \$7.34 per
7 share and \$18.51 per share. Now, our expert came in
8 and opined that Moelis' discount dividend analysis was
9 flawed, and he set out to make some corrections to try
10 to show that the price here was really north of \$30
11 per share. He made adjustments to the discount rate.
12 He made adjustments to the perpetuity growth rate.
13 And those are areas I think where different bankers
14 can -- can disagree.

15 This Court, in cases like Golden
16 Telecom and other appraisal cases, have kind of given
17 some guidance on which discount rates to use, which
18 betas to use, which sources of small company risk
19 premiums, and so on and so forth. But even with the
20 corrections to the discount rate and corrections to
21 the perpetuity growth rate, you still didn't get into
22 a range above \$30 per share. The only way to get
23 above the \$30 per share was when our expert made
24 adjustments to the projections, the five-year

1 projections, with Year 2015 projection impacting the
2 terminal values. Our expert adjusted management
3 projections for that 2015 year based on an assumption
4 that loan losses in the current climate, where Student
5 Loan was estimating 50 percent loan loss reserves to
6 revenues, would normalize back to pre-2007 levels.

7 What was seen -- our expert looked at
8 the 2004 to 2006 time frame. Those are all under
9 5 percent loan loss reserve levels. In 2008 and '09,
10 it had climbed to 30 percent. By 2010, it was at
11 50 percent. And Student Loan management had projected
12 that that would continue into 2015. It was actually a
13 little higher, closer to 60 percent for 2011; but even
14 for '12, '13, '14, and '15, they still had loan losses
15 at 50 percent.

16 So our expert corrected -- or opined
17 that on a corrected discounted dividend analysis
18 the -- using terminal values and -- or using the final
19 year, Year 5, projections that included a 50 percent
20 loan loss reserve was unrealistic to grow the terminal
21 value; that, you know, to infinity the company was to
22 continue -- was going to continue to face 50 percent
23 of -- of loan losses. So he adjusted back to a
24 normalized rate of pre-2007 and from that extracted a

1 value range above the \$30 per share.

2 I think at trial this would have been
3 a damages trial. We would have had our expert
4 testify. Defense would have had their expert testify.
5 And we certainly faced some risk that the Court might
6 not accept adjusting the Year 5 projections the way
7 our expert did.

8 THE COURT: I thought I had marked
9 this, but isn't there something in here where Moelis
10 used fair book value or something like that?

11 MR. NOTIS: Moelis also used a -- a
12 fair book value --

13 THE COURT: Have you ever heard
14 anybody else use the term "fair book value"?

15 MR. NOTIS: I think we argued at the
16 preliminary injunction hearing that that was not an
17 accurate measurement to use for a company of this
18 sort.

19 THE COURT: Yeah. But that was --
20 that was the one that you potentially got above 30 on,
21 too; right? I mean, you -- if you -- if you didn't
22 make the Moelis correction, you got good valuation
23 numbers on that.

24 MR. NOTIS: The -- the valuation would

1 have been higher under -- using the discount dividend
2 model; but on the -- on the book value, it would also
3 achieve higher valuations, that's correct.

4 But, you know, again, it --

5 THE COURT: It just struck me, you
6 know, if we had it today, we'd call it the book value
7 in jobs metric, you know. Go ahead.

8 MR. NOTIS: I think that -- that's
9 fair to say.

10 The -- I think in the end, we
11 certainly faced some risk on price. This was a
12 company that no one wanted to buy. It was shopped.
13 No one wanted to buy it. Sallie Mae bought -- kind of
14 cherry-picked the assets it wanted. Discover picked
15 the assets that it wanted, and whatever was left Citi
16 bought. And as Your Honor heard at the preliminary
17 injunction hearing, it was just a fact we had to deal
18 with, was that on a dollar basis, Citi was paying a
19 higher --

20 THE COURT: But how much more than --
21 like, when you lump all this stuff together, how much
22 more than 8 percent do you think you could have come
23 in at credibly at trial?

24 MR. NOTIS: I think that it's

1 difficult to say. The most aggressive numbers that
2 our expert came up with was that discount dividend
3 analysis, and that's why I kind of led with that.

4 Making all these adjustments that he
5 did, he came up with a range where I think the low was
6 about \$37 and the high was 59. I think that's about
7 right. I may have the numbers off a little. The
8 problem was that he only got to that number -- I mean,
9 he made the adjustments to discount rate and
10 perpetuity growth rate, but the \$30 was still within
11 the range. The only way that he got that higher was
12 to take the loan loss reserves from 50 percent, which
13 they were projecting in 2015, and knocking it down to
14 under 5 percent, which was from '04 to '06.

15 Now, you can argue as to which -- you
16 know, what's going to be more realistic for five years
17 out. Management seemed to take this position of
18 it's -- it's the no-recovery case, you know, the
19 endless recession and forever the company's going to
20 be facing 50 percent losses.

21 If you take 5 percent or under 5
22 percent, you get to 37 to 59. But for every bit that
23 you chip off of that, if -- if the Court eventually
24 were to come out that 50 percent is too pessimistic

1 and it's not supportable, it's not credible for five
2 years out and knocked it down to 25 percent, kind of,
3 you know, in the middle where we were, you still
4 wouldn't get -- you would still find \$30 within that
5 value range or that range of outputs from the discount
6 dividend model, even using our expert's preference for
7 the discount rate and the perpetuity growth rate.

8 So there was certainly -- you know,
9 this was going to come down to the experts.

10 THE COURT: It wouldn't mean they'd
11 automatically win, would it, just because they came
12 within the range?

13 MR. NOTIS: No, obviously not. In an
14 entire fairness case, you've got to come up, you know,
15 not just with -- you're going to come up with what
16 price is entirely fair. But in the end, I think that
17 achieving an 8 percent bump here was -- was a really
18 excellent result for the class. And let me, kind of,
19 go into why.

20 Well, first of all, you just -- you
21 don't see that many cases achieving 8 percent more
22 than what a special committee achieves. If it were
23 easy, you'd see more of them, and you just don't. You
24 see cases where you achieve an extra dime a share or

1 something on stocks worth \$40 a share.

2 The other point here was that I think
3 on the price negotiations, the special committee
4 actually did -- or the banker did a fairly good job.

5 The -- you know, I asked Mr. Binnie
6 from Moelis at his deposition: "So you're negotiating
7 against Citi, and Citi had originally come in at \$24
8 per share. And what arguments did you use to get
9 them" -- you know, "to get them up?" The special
10 committee never put a number. Citi didn't come in at
11 24 and the special committee -- they didn't say "No;
12 it's got to be 36." They just kind of came and bid
13 them up.

14 And I asked Mr. Binnie: "What" -- you
15 know, "What arguments did you use?"

16 And he basically said, "I had nothing.
17 I had no ammunition because I couldn't point to them
18 that 'Oh, under this model you get higher prices'" or
19 "'that model.'" He said, "All I had was the premium,
20 because you could always ask for a higher premium."

21 And the special committee bid up Citi
22 from 24 to 27 to 29. And when they were at 29, they
23 finally extracted "It's got to be in the 30s," or it
24 may have been phrased as "A number in the 30s would be

1 required," something like that. And that seemed to
2 have at least gotten Citi that -- that last dollar.

3 But, you know, in the end, looking at
4 it from a premium perspective, it was a 41.8 percent
5 premium to the market. And that's -- you know, that,
6 I think, shows -- I mean, we -- we had some good
7 claims on process; but in the end result, it shows
8 that there was real negotiation here and a real effort
9 by the special committee to get the price up.

10 THE COURT: Uh-huh.

11 MR. NOTIS: The extra 8 percent -- the
12 extra 2.50 per share brings the premium from
13 41.8 percent to 53.7 percent, the difference between
14 30 and \$32. This was based on a preannouncement
15 price, the day-before price of \$21.15.

16 So I think that that shows, you know,
17 that it was a great result here. It's an 8 percent
18 increase over a special committee. And while we had
19 process claims, we didn't really have any good
20 challenges to the independence of the individual
21 members of the committee. We had some allegations
22 that one of them, Mr. Bailey, was essentially a
23 lifelong Citi employee. He testified at his
24 deposition he came from the John Reed side of

1 Citigroup. And after the merger with Travelers -- I
2 forget what his exact language was. May have been
3 something to the effect that "They screwed me." But
4 he was -- he was kind of kicked out and didn't seem to
5 have an allegiance to Citi.

6 We served interrogatories to find the
7 amount of Citi stock that any of the individuals had,
8 and it was all, you know, minimal. So given that, we
9 had some good -- we had some process claims that may
10 or may not have had traction in the end. We would
11 have focused on the process and, you know, hammered
12 away at what we had.

13 The price claim would have been based,
14 really, on our expert against defendants' expert. And
15 in the end, extracting an extra \$2.50 per share, or
16 8 percent above the committee, I think is a fabulous
17 result here. It -- the ammunition that we had, I
18 think, was limited. We could have wound up after
19 trial with a decision in which the Court may have been
20 critical of the process, that there were shortcomings,
21 that there was problems with the bankers' allegiances;
22 but that in the end, the price was entirely fair and
23 left plaintiffs with a very hollow victory.

24 So I would ask that the settlement is

1 certainly fair and reasonable. I think it's a great
2 result and it should be approved.

3 The one last thing I'll mention on the
4 settlement front is that we did conduct some
5 confirmatory discovery. Your Honor noted at the
6 hearing there seemed to be a kind of a hole in the
7 record as to the renegotiation of the -- of the
8 omnibus to the amended omnibus. So we went back and
9 asked for documents going back into the 2009 time
10 period and early 2010 with the renegotiation. We took
11 the depositions of the Citi Holdings negotiator, the
12 treasurer from Citi Holdings who was responsible for
13 disposing of the -- the Student Loan and other Citi
14 assets held for divestiture. And he was the
15 negotiator for the Citi side. We deposed the former
16 CEO of Student Loan who was the negotiator on the
17 Student Loan side.

18 And just before settling we needed to
19 close that hole and figure out exactly what we were
20 giving up. If there was some actual misconduct there,
21 we would have loved to hear about it, but it just
22 wasn't there. We lay out in our papers what that
23 discovery showed.

24 Unless Your Honor has any other

1 questions on the settlement, we're also seeking class
2 certification, obviously. It's a typical class
3 definition beginning with the announcement -- the date
4 the merger was announced to the date the merger was
5 closed.

6 I'll move on to the application of
7 plaintiffs' counsel for a fee award.

8 THE COURT: That's fine.

9 MR. NOTIS: The -- plaintiffs' counsel
10 here are seeking an award of \$3.5 million. That
11 amount is the product of an arm's length negotiation
12 between the parties. The settlement is structured so
13 that -- defendants have agreed to pay that amount.
14 It's not an opposed fee application. Actually, first
15 time before Your Honor on something, an unopposed fee
16 application. It wasn't lost on me last night when I
17 started to think about it.

18 (Laughter)

19 MR. NOTIS: The settlement -- we
20 structured the settlement. Defendants agreed to it so
21 that the fee would be paid on top of the \$10 million.
22 So the class is getting 2.50 per share without any
23 deduction for attorneys' fees.

24 Obviously the Sugarland analysis is

1 known to this Court. I'll just focus on the benefits
2 achieved.

3 The fee here is based on two separate
4 benefits that were achieved from the class. The first
5 is the \$2.50 cash per-share recovery. Based on the
6 Emerson, the Atlas case and RehabCare we have clear
7 guidance from Your Honor on the range of fees that is
8 based on a cash recovery. We -- we can see that this
9 case falls into the 15 to 20 percent midrange fee
10 award for cases that settle before trial but after
11 some meaningful litigation, multiple depositions,
12 substantive motion practice. Following the Atlas
13 case, you base the percentage award on the gross
14 because it's being paid on top of the recovery to the
15 class.

16 So applying Atlas to the \$10 million
17 recovery here, if it's a 20 percent award, that's
18 \$2.5 million for the cash recovery. Our brief
19 actually gets this wrong on the math, I just point out
20 to Your Honor, and it says that 2.5 million is
21 25 percent. But that's inaccurate.

22 THE COURT: I noticed that. But
23 that's okay.

24 MR. NOTIS: It's actually 20 -- that

1 would be 20 percent recovery at 2.5.

2 If it's a 25 percent award, it's
3 3.3 million for the cash recovery portion. I think
4 that 25 percent is readily supportable here. And let
5 me tell you why.

6 First, the case was heavily litigated
7 through the preliminary injunction proceedings. It
8 was 400 -- actually 435,000, I think, pages of
9 documents; interrogatories; five depositions, six if
10 you include the class representative. There was
11 expert work, full briefing, and a preliminary
12 injunction hearing. Contrast that with Atlas, which
13 was recent, which settled, I guess, after the opening
14 brief of plaintiffs.

15 And the other point besides the amount
16 of litigation, this is really a fabulous result, an
17 8 percent bump to a special committee that would have
18 been, in terms of its membership, tough to attack the
19 -- the independence of and a record where there were
20 some -- was evidence of arm's length bargaining
21 between the committee representatives and Citi.
22 Again, just an unusually good result.

23 So on the cash portion of the
24 recovery, it's 2.5 million at 20 percent or

1 3.3 million at 25 percent, depending upon how you look
2 at it.

3 The second component of the fee award
4 is the disclosures that defendants issued to moot our
5 disclosure claims ahead of the preliminary injunction
6 hearing. The disclosures we achieved here are
7 contained in an 11-page proxy supplement that Citi
8 filed on November 26th of 2010, which is the same day
9 that defendants filed their opposition briefs to the
10 preliminary injunction motion.

11 Now, at the preliminary injunction
12 hearing Your Honor noted that plaintiffs definitely
13 got more than one meaningful disclosure and noted that
14 we can make a fee application based on the disclosure
15 benefit that had been achieved. Ultimately we did not
16 make a separate fee application because of the
17 settlement.

18 THE COURT: Right.

19 MR. NOTIS: So I think conservatively,
20 the disclosure benefit would warrant a fee of at least
21 a million dollars, probably much more. Let me just
22 quickly go through why that's so.

23 As we know from the Court's opinions,
24 you take a look at what you got and what it took to --

1 to get it. In terms of what we got, by my count,
2 there were 15 separate disclosure points in the
3 11-page proxy. Some were more substantive than
4 others. To put it in the bucket approach that the
5 Court has noted, you can broadly take it as two
6 different buckets. You can take a bucket on price and
7 you can take a bucket on kind of process-related
8 disclosures.

9 In the price bucket you can put in
10 there projections. There were the projections from
11 the offering memorandum, the confidential offering,
12 memorandum from the spring of 2010. These are more of
13 a selling document-type projections. It assumed that
14 the FFELP program would expire on July 1st of 2011,
15 which, as it turned out just because of when these
16 projections were made, that a couple weeks later the
17 legislation was enacted that eliminated FFELP as of
18 July 1st, 2010. So they were just wrong on that. But
19 those were the -- I think you'd have to call them the,
20 you know, selling document projections. So those
21 projections were -- were disclosed as a result of
22 plaintiffs' efforts.

23 The second on the price side is you
24 have the August 2010 projections. These were the

1 post-FFELP elimination projections, the five-year
2 projections that -- that Moelis eventually used in the
3 discount dividend analysis and that our expert used
4 and made adjustments for in our expert's work.

5 The third thing you have, you have a
6 reconciliation explaining the difference between the
7 two projections, which I think defendants actually did
8 a good job on. Again, the difference is in the
9 elimination of FFELP. Difference is in certain
10 assumptions on replacement for the -- for the new
11 omnibus.

12 So I think there's a good argument
13 that could be made that those are actually, you could
14 say, two separate A list disclosures, a set of
15 projections, the August projections, plus the -- the
16 confidential offering memorandum projections. There's
17 also other disclosures relating to Moelis' valuation
18 work. But in the end, that's a heavy bucket on price.
19 I could see a case where defendants had disclosed in
20 the -- in the proxy statement just one set of
21 projections and not the other. And there was
22 litigation over it, and there was disclosure of the
23 second set that people would come in and argue --
24 that's -- you know, projections, as the Court's noted,

1 are an A list disclosure -- and seek a typical A list
2 disclosure fee based on one set of projections. Here,
3 we got two. So, again, a heavy bucket on the price
4 side.

5 On the process side, I think it's
6 another very full bucket of A list disclosures. We
7 got disclosure of Moelis' fee. The definitive proxy
8 had this generic disclosure that Moelis would be paid
9 a fee for its services, a significant portion of which
10 is contingent upon consummation of the transaction.
11 We got disclosure of exactly what Moelis' fee was and
12 what portion of it was, in fact, contingent. We also
13 got disclosure of the Gleacher's fee, the second
14 banker hired by the committee. And we also got
15 disclosure -- I think this was critical -- of Moelis'
16 other work for Citi.

17 You -- probably a month or so after --
18 or less than a month after Your Honor had the
19 preliminary injunction hearing, you heard the Art
20 Technology case where you issued an injunction based
21 on not disclosing other work that the banker had done
22 for the buyer. And I think that's exactly the
23 disclosure that we achieved earlier. It was a
24 particularly good disclosure here because unlike past

1 work that the bankers for the seller -- for the buyer
2 and the disclosures that you see, here, Moelis, at the
3 exact same time that it was being -- that it was
4 engaged by the special committee in negotiating
5 against Citi, was actually on retainer by Citi to try
6 to sell one of the -- the assets placed within Citi
7 Holdings.

8 So, again, disclosure of both bankers'
9 fees, disclosure of the past work and the
10 compensation, Moelis' compensation, about what it was
11 getting paid on that retainer by Citi are A list
12 disclosures that would warrant an A list disclosure
13 fee.

14 We have other disclosures about
15 Proskauer Rose's work for Citi. There was disclosure
16 about Bailey's prior work for Citi as well and the
17 length of his employment, the extent of his
18 employment. We got -- they didn't disclose the
19 compensation for the special committee members. We
20 got disclosure of the special committee compensation.
21 So, again, that's a heavy basket of disclosures. I
22 think any one of them you could look at as an A list
23 disclosure that would warrant an A list fee, but we
24 have multiple disclosures here.

1 In terms of what it took to achieve
2 the disclosures, all those disclosures were not made
3 until defendants filed their opposition to the
4 preliminary injunction motion. Defendants knew about
5 those claims for a long time. The preliminary proxy
6 was filed on October 7th of 2010. We then filed an
7 amended complaint with -- with our disclosure claims,
8 laid them all out. No projections disclosure. No fee
9 disclosures. No conflicts disclosures. No special
10 committee fee disclosures. That was all set forth in
11 our amended complaint.

12 Defendants elect to go ahead and file
13 the definitive proxy on November 1st of 2010 without
14 any effort to moot our claims or address the claims in
15 any way. That doesn't get done, that mooting of the
16 disclosure claims doesn't get done, until all the
17 document discovery takes place, until we have five
18 depositions, until we have interrogatories, until we
19 have expert work, until we file our opening 50-page
20 brief in support of our preliminary injunction do
21 defendants finally moot their disclosures.

22 So they could have mooted us right
23 away. That happened -- we've seen that before. If
24 Your Honor recalls from the Zenith case, expedited

1 discovery was granted and two days later our
2 disclosures were mooted. That happens on a regular
3 basis. Instead, they forced us to go the whole nine
4 yards or something awfully close to it to achieve
5 these -- these very good disclosures.

6 So just to -- to wrap up on the fee on
7 the disclosure, if a bucket is generally valued at
8 between 400 and \$500,000, two heavy buckets of A list
9 disclosures took a lot of effort to achieve, I think
10 the upper end of that range would be appropriate. And
11 that would be a million-dollar fee. I think that's
12 very conservative. Had we been here on -- on an
13 interim fee application, I think that we would have
14 had very strong arguments for a fee north of a million
15 dollars, just given the -- the materiality of the
16 disclosures and the quantity of the disclosures and,
17 frankly, the effort it took to get them.

18 Putting it together with whether you
19 look at it as 20 percent or 25 percent and, you know,
20 more or less for the disclosures, \$3 1/2 million here
21 is really supportable from any angle that -- that you
22 look at it. It's also all in with expenses, which the
23 Court has expressed a preference for.

24 And the last point I'll make is

1 probably the first point I made, which, again, it's a
2 product of an agreement with defendants. We would
3 have -- we would have sought more had -- had we not
4 come to an agreement, but --

5 THE COURT: I'm sure you would.

6 (Laughter)

7 MR. NOTIS: We also believe we're able
8 to persuade them on how reasonable we are.

9 And unless Your Honor has any other
10 questions, I -- I'd be happy to address them.

11 THE COURT: No, I don't. I'm -- I
12 appreciate your presentation.

13 MR. NOTIS: Thank you.

14 THE COURT: Anything from the
15 defendants?

16 MR. WELCH: Nothing, Your Honor.

17 THE COURT: Great.

18 MR. WELCH: Unless Your Honor has
19 questions.

20 THE COURT: I don't. Thank you,
21 Mr. Welch.

22 MR. JOHNSTON: No, sir.

23 THE COURT: Great. Thank you,
24 Mr. Johnston.

1 THE COURT: Well, today's hearing is
2 for me to consider the proposed settlement in In Re
3 Student Loan Corporation Litigation, C.A. No. 5832.
4 This was a consolidated litigation that concerned
5 three transactions, each cross-conditioned: first, the
6 sale to Citi of 8.7 billion of loans and other assets
7 of Student Loan Corporation; second, the sale by SLC
8 to Sallie Mae of 28 billion of securitized loans and
9 other assets; and, finally, a merger of SLC with
10 Discover Financial Services by which Citibank would
11 divest its 80 percent holdings of SLC.

12 So I'm going to go through my four
13 tasks, at least the four as I think of them. The
14 first one is class certification. The class
15 definition, as Mr. Notis covered, runs from the time
16 between September 17, 2010, through December 31, 2010.
17 It excludes Citi, Discover, and their affiliates, as
18 well as their directors and executive officers. This
19 class definition is reasonable and adequately cohesive
20 for litigation. The boundaries are appropriate.

21 In terms of the Rule 23(a)
22 requirements, as of October 31, 2010, there were
23 3,997,000 unaffiliated shares of SLC common stock. As
24 Mr. Notis noted, the claims administrator's affidavit

1 of mailing indicates that the claims packets were
2 mailed to 1,537 potential class members. The
3 defendants acted in a manner that inflicted allegedly
4 common injuries on all of the stockholders, such that
5 they were all affected equally. In terms of
6 typicality, the class members faced the same injury
7 and the same conduct as the plaintiffs and all were
8 affected in the same way in their capacity as
9 stockholders where the plaintiffs are typical of the
10 class.

11 In terms of the adequacy of the class
12 representation, each was a holder during the relevant
13 period. Based on the affidavits that were submitted,
14 there is no indication of a divergence between the
15 interests of the class, and they retained counsel
16 well-known to the Court. So that element is
17 adequately met. To confirm, the Rule 23(aa)
18 affidavits have been filed showing that there is no
19 divergent interest on behalf of plaintiffs here, Alan
20 R. Kahn and Richard Gambino on behalf of the
21 Electrical Workers Pension Fund, Local 103, I.B.E.W.

22 In terms of the Rule 23(b)
23 requirements, I'll certify under Rule 23(b)(1) because
24 the prosecution of separate acts by individual

1 stockholders would risk inconsistent and varying
2 results and adjudication on behalf of one stockholder
3 effectively would have been dispositive.

4 The class is also appropriately
5 certified under Rule 23(b)(2) because the defendants
6 acted generally with respect to class. So classwide
7 declaratory or injunctive relief could well have been
8 part of the remedy. Had there been some need to
9 unwrap a portion of this transaction or to issue some
10 type of relief in connection with it, it would have
11 happened on a classwide basis involving some type of
12 declaratory, possible injunctive or other equitable
13 relief.

14 Consequently, I'm happy to certify
15 this class as a non-opt-out class pursuant to Rules
16 23(b)(1) and (b)(2) of the Court of Chancery.

17 In terms of due process and notice, I
18 previously determined in connection with the
19 scheduling order that notice was preliminarily
20 adequate. I have reviewed the notice again. It
21 adequately describes the lawsuit at pages 4 through 6,
22 the consideration of the settlement at pages 9 through
23 10, the location of settlement hearing at pages 10
24 through 11, and it informs class members of whom to

1 contact for further information. That's found at page
2 18.

3 The record reflects that it was
4 adequately delivered. Christopher K. Cinek,
5 C-i-n-e-k, a director of Georgeson, Inc., provided an
6 affidavit on August 16th, 2011. Copies of the notice
7 were mailed to each of the 101 banks and brokerages
8 appearing on the DTC security position report. Notice
9 additionally went out, as I previously recounted, to
10 1,537 potential class members. So, again, notice was
11 adequate, and there's no due process problem here.

12 In terms of the merits of the
13 settlement, my function is to consider the nature of
14 the claim, the possible defenses thereto, the legal
15 and factual circumstances of the case, and then to
16 determine whether the settlement is reasonable in
17 light of those factors.

18 I think this is, as Mr. Notis
19 suggested -- I find myself agreeing with him a lot
20 today -- an excellent settlement for the class, and I
21 commend the plaintiffs for achieving it. The breach
22 of fiduciary duty claims here, there were certainly
23 some litigable points, but there were also substantial
24 obstacles. For example, one of the issues was the

1 negotiation of the new omnibus agreement and the fact
2 that Citi had, arguably, no ongoing duty -- certainly
3 that would have been Citi's position -- to fund at any
4 rate below market. Also, in terms of the shopping
5 process, any bidder would have been aware that the new
6 omnibus was disappearing and there was going to be a
7 need to tap financing at effectively whatever market
8 rates were. The -- it was not clear to what degree
9 the new omnibus represented some type of value
10 extraction. There were litigable issues as to the
11 special committee process, but ultimately there were
12 going to be strong valuation arguments on the defense
13 side.

14 On this record, the plaintiffs
15 achieved a total increase above the price achieved by
16 the settlement -- let me say that again. They
17 achieved a total increase above the price achieved by
18 the special committee of \$9,992,500. That's a 2 -- an
19 increase of \$2.50 per share, representing an
20 8.3 percent increase in the merger consideration.
21 They also obtained supplemental disclosures through
22 the mooting of those claims prior to the settlement
23 hearing.

24 I do pause to notice, as Mr. Notis

1 did, and as their brief commented, that it is truly
2 rare for plaintiffs to be able to achieve an increase
3 over the price obtained by the special committee. I
4 was trying to -- has it actually ever happened or is
5 this the first time? Do you know, Mr. Notis?

6 MR. NOTIS: You know, Your Honor, just
7 briefly, what -- what led -- what it reminded me of
8 was that -- that Thomson and --

9 THE COURT: Yeah. Well, I saw it in
10 your brief and, you know --

11 MR. NOTIS: That's why we put -- if
12 you look at that, there were -- I think they cited a
13 few cases. One of them was a case I had with
14 Mr. Welch many years ago, Travelers Property Casualty,
15 but it was -- it was a small increase over special
16 committee.

17 THE COURT: Right.

18 MR. NOTIS: Nowhere near 8 percent. I
19 think the only one that was higher was SFX
20 Entertainment, which Your Honor may recall.

21 THE COURT: I do.

22 MR. NOTIS: But that was a different
23 situation because it was -- someone's getting a little
24 extra for a Class B stock that they arguably weren't

1 entitled to, and I think in that they got half of that
2 back.

3 But that's why I just think -- I made
4 the comments I did about the magnitude of the
5 recovery.

6 THE COURT: It's certainly rare and
7 commendable. I would like to think that it evidences
8 the fantastic job that special committees are doing.
9 But we all know that there's some suspicions that it
10 may represent other dynamics. So it's very nice to
11 see plaintiffs triaging a case, believing it has real
12 merit, and pressing forward in a manner that gets
13 incremental consideration.

14 So, again, I approve the settlement as
15 fair and reasonable and as an excellent result.

16 In terms of the attorneys' fee award,
17 Delaware's policy on attorneys' fees is to give
18 plaintiffs ample incentives to bring real claims and
19 to get real results for which they should receive a
20 real and meaningful fee. At the same time we don't
21 want to confer unjustified windfalls that result in
22 socially detrimental litigation and simply waste
23 societal resources.

24 In terms of the reasonableness of the

1 fee here, it's amply justified. And, again, it was
2 very helpful to me to have the briefing explain the
3 fee in terms at least I understand. I know I am
4 perhaps idiosyncratic in this regard, but it was
5 helpful to have you go through the benefits conferred
6 and price them and explain them in a manner that made
7 sense to me. By that I mean breaking out the amount
8 that you thought was appropriate for the monetary
9 compensation, analogizing that to specific precedents
10 and not giving me simply a three-inch-long footnote
11 string cite with, you know, single numbers in
12 parentheses. It was also helpful the way you
13 approached the disclosure benefits. And, you know,
14 the table in the affidavit that I looked at was very
15 helpful as well. So let me commend you for that.

16 The primary benefit, the financial
17 benefit, is what I'll start with first. I think
18 Mr. Notis analyzed it exactly the way I think about
19 it. It's approximately \$10 million. The fee comes in
20 addition to that. So when you're thinking about how
21 to solve for that, you know, if you're going to use
22 20 percent as your base, it's x equals $.2$ times the
23 sum of the benefit + x . I'm probably not saying that
24 right. I'll have to check that. I always write it

1 down every time. Anyway, when you solve for it at a
2 20 percent level, you get 2.5 million. If it creeps
3 up higher in that benefit percentage, you get a higher
4 number.

5 I think that this case readily
6 supports a range in between the 20 and 25 percent
7 mark. I don't need to be more specific than that to
8 get to the number that the plaintiffs have asked for.
9 And I say that because on the disclosure side, I
10 likewise agree that you had a number of good
11 disclosures. And if you bucket them, you easily could
12 have been in the \$400 to \$500,000 range for each
13 bucket, maybe a little higher, maybe a little lower.
14 So if you give a little on the disclosures, you get a
15 little on the -- on the financial side and vice versa.
16 Either way, I think that the number that you all
17 negotiated is well within the range, likely close to
18 the middle of the range, as to how I would have
19 thought about this. And so there's not a lot of need
20 for me to try to put a finer point on it. I think you
21 did a fine job explaining how you got there.

22 So the benefit conferred I think amply
23 justifies the fee. And the other Sugarland factors
24 can be checked off quite easily on the grounds that

1 are set forth in the brief.

2 So for all those reasons, I will award
3 the full fee requested of \$3.5 million, inclusive of
4 expenses.

5 All right. So I've signed the updated
6 order that Ms. Keener was kind enough to send over
7 yesterday. I've put today's date on it, and I will
8 hand it to the clerk so that it can be docketed.

9 So thank you, everyone, for coming in
10 today. It was a well-litigated case. I think it was
11 an excellent settlement. And, again, let me say,
12 since I've criticized plaintiffs before when their
13 submissions haven't been helpful, let me compliment
14 you. This time your submissions were very helpful and
15 I appreciate it.

16 We stand in recess.

17 (Court adjourned at 2:44 p.m.)

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CERTIFICATE

I, NEITH D. ECKER, Official Court Reporter for the Court of Chancery of the State of Delaware, do hereby certify that the foregoing pages numbered 3 through 37 contain a true and correct transcription of the proceedings as stenographically reported by me at the hearing in the above cause before the Vice Chancellor of the State of Delaware, on the date therein indicated, except for the rulings at pages 28 through 37, which were revised by the Vice Chancellor.

IN WITNESS WHEREOF I have hereunto set my hand at Wilmington, this 31st day of October 2011.

/s/ Neith D. Ecker

Official Court Reporter
of the Chancery Court
State of Delaware

Certificate Number: 113-PS
Expiration: Permanent